Mainline – Your Partner for IBM Z

Marianne Eggett
Solutions Consultant
Marianne.Eggett@mainline.com

The Technology Partner for Business Results

Mainline®
INFORMATION SYSTEMS

Industry Recognition

Skills include:

- IBM Platinum Business Partner
- IBM Beacon Awards
- IBM System Storage Competency Excellence Award
- IBM Application Integration Award
- IBM Security Outstanding Achievement in NA Award
- IBM Top Infrastructure Partner
- IBM Expert and Specialist Levels
- HPE Platinum Partner
- Dell EMC Platinum Partner
- International Enterprise Architect Institute (IEAI) accredited
- Red Hat Premier Partner
- VMware Desktop Virtualization Partner of the Year
- CA Broadcom Premier Partner

- Cisco's Customer Satisfaction Excellence
- CIOReview Company of the Year
- CIOReview 10 Most Promising Storage Solution Providers
- CIOReview Top 20 Most Promising IBM Solution Provider
- CIOReview 20 Most Promising Red Hat Solution Providers
- CRN Tech Elite 250
- CRN Elite 150 of Managed Service Provider 500
- Ingram Micro Juniper Partner of the Year
- Axis Communications Gaming Market Partner of the Year
- Milestone Systems Installation Partner of the Year
- Florida Trends Best Company

Mainline INFORMATION SYSTEMS

Mainline and IBM Z

Infrastructure
Implementation Focus

2020 IBM Beacon Award Most Innovative Solution

- Db2, Blockchain-like solution with IBM Spark
- Enormous growth: 4 years from 600B to 2.2 T Trx
- Business's Joint Ventures
- IBM CP3000 and zBNA sizings
- Utilizing SMT and OOCoD

IBM Beta Tester

- Hyper Protect for Virtual Server
- Business Partner Innovation Center installed z14 3907-Z06, 5 IFLs, 224GB, DS8884
- Multiple meetings outlining recommendations
- Next Red Hat OpenShift
- Demo's

Application Modernization

- Financial institution use of IDAA: goal to offload and accelerate transactions
  - 33 IFLs with 2.5TB memory
  - CBU equivalent
- z/OS connect @ Insurance, distribution
- GDPS @ Financial
- SAP @ Government
- AI @ Government, Financial
  - IZODA POCs

Security and Cloud Automation

- Pervasive Encryption @ Government, Financial, Insurance
  - Security Analysis joint with IBM
- Private Cloud @ Insurance

ESP Customers

- North Carolina Farm Bureau z14 ZR1 4 IFLs
  - Linux ESP against x86 (.9 to .37 sec/policy)
- ASG z15 T02
  - Performance & Boost

What's new? Containers and more

- Red Hat OpenShift @ Financial, Telecommunication & School district
  - Washington System Center
- zCX @ Insurance
- LinuxONEs for new to Z customer

Mainline Knowledge Center

- Blogs, white papers and eBooks
- Webcast https://mainline.com/events/

Mainline INFORMATION SYSTEMS

A Wide Range of Services Solutions

Our Strengths

INFRASTRUCTURE SERVICES

HW Installations, Upgrades, Deployments, etc..

Infrastructure Migration Services

Cloud Enablement & Readiness

Security, Governance, Risk and Business Continuity Services

Network Strategy & Optimization

DATA / DATA CENTER SERVICES

Data Warehousing

Data Migrations

Data Center Design / Move / Build

Backup, Recovery, High Avail, Storage

MIDDLEWARE & APP SERVICES

Application Migrations / Rationalization

WebSphere Services

Microsoft Services

Application Security / Remediation

'Pockets' of Application Development

SOFTWARE ASSET MANAGEMENT

Optimize Deployment

Reduce Costs

Ensure Compliance

Reduce Regulatory Risk

ANALYTICS

Application Modernization

Enterprise Integration (Service Bus technologies)

Analytics Solutions & Services

Analytics, Predictive, Modeling, Dashboards

Business Process Management

CIO ADVISORY SERVICES

Enterprise Architecture & Strategy

Business & IT Alignment

Operational & Financial Efficiency

Organization Design

Disaster Recovery

MANAGED & STAFFING SERVICES

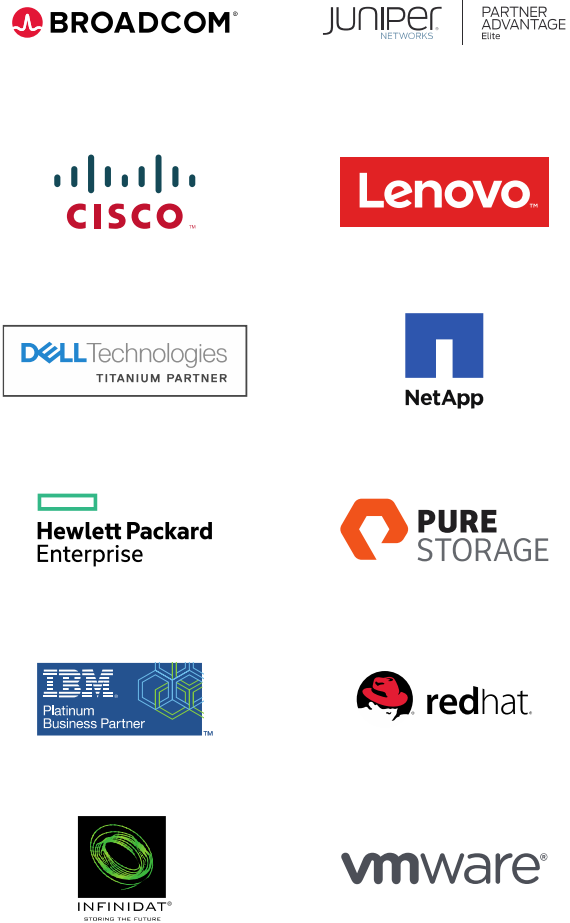Proactive and/or Reactive Operation Support

Management of All Types of Environments

IT Staffing - Contract/ Contract to Hire/ Direct Placement

Flexible & Strategic Staffing Alternatives

Mainline INFORMATION SYSTEMS

Partnerships

Strategic

BROADCOM®

JUNIPER NETWORKS | PARTNER ADVANTAGE Elite

CISCO

Lenovo™

DELL Technologies TITANIUM PARTNER

NetApp

Hewlett Packard Enterprise

PURE STORAGE

IBM Platinum Business Partner™

redhat

INFINIDAT® STORING THE FUTURE

vmware®

Eco System

actifio

cobalt IRON®

FÜRTINET®

OPTICA

syncsort

ARISTA

COHESITY

HCL SOFTWARE

paloalto NETWORKS

SYNNEX CORPORATION

ARROW Five Years Out

COMMVAULT

INGRAM MICRO®

RSM PARTNERS MAINFRAME

Tech Data The Difference in Distribution™

AXIS COMMUNICATIONS

Crayon The Software Experts

IntelliMagic

SERVICE EXPRESS

turbonomic

CANCOM

CROWDSTRIKE

komprise

splunk>partner+

veeam

Centrify®

Data Management

LUMINEX ENLIGHTENED | STORAGE

STORServer

VERITAS

Check Point SOFTWARE TECHNOLOGIES LTD.

Datrium

milestone

SUSE

virtana

CLOUDIAN®

f5®

NUTANIX.

SVA SOFTWARE, INC.

VELOCITY SOFTWARE 30 YEARS since 1988

Mainline INFORMATION SYSTEMS®

Mainline At A Glance

Mainline

Founded in **1989**

Headquarters: **Tallahassee, FL**

Over **400** national employees who hold nearly **1,000** product and technical certifications

$900M in revenue

30+ years experience in Infrastructure, Data Center, Software, and Consulting Services

Over **40+** software resources

Over **200+** service professionals

Top partnership levels with industry leading technology manufacturers & providers including IBM, HPE, Dell EMC, Red Hat, CA Broadcom, NetApp and many others

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